



## Response to Those Suffering from Mental Health Symptoms- A Crisis Negotiation Approach

**Date:** TBA  
**Time:** 8:30am-4:00pm

**Fee:** \$189.00 per  
attendee

**Location:**  
TBA

**Payments are required prior to  
attendance**

**To pay by check, make and mail  
payment to: SIMCIP Group  
Forensic Psychological  
Consultants, LLC.**

**To pay by credit card, please contact  
Dr. Robert J. Cipriano Jr .  
@ (305) 528-7309 or email @  
rcipriano@simcipgroup.com**

### **SIMCIP GROUP**

320 South Flamingo Road  
Suite 255  
Pembroke Pines, FL 33027

Phone: (305) 528-7309

E-mail: [rcipriano@simcipgroup.com](mailto:rcipriano@simcipgroup.com)

Website: [simcipgrouptrainingandconsulting.com](http://simcipgrouptrainingandconsulting.com)



Attendees will be provided with specialized behavioral health training for various types of mental health conditions public safety personnel may be faced with during a Crisis Negotiation involving a Mentally Ill Subject and/or a Barricaded Criminal in Crisis or a Hostage Taker holding a Hostage (s).

Strategies can be quite challenging and have potential to pose danger to the public and public safety personnel if not dealt with appropriately. Challenges include individual (s) suffering from suicidality and attempts to manage individuals who suffer from a major focus of clinical and behavioral attention (e.g. 's include: Bipolar Disorder, Schizophrenia, Major Depressive Disorder, & Suicidality Awareness, Intervention, and Prevention).

### **Learning Objectives :**

- Introduction to Major Psychiatric Disorders and Personality Conditions that Public Safety Personnel interact with on a regular basis (Axis I Conditions)
- An overview of Personality Disorders, traits, and characteristics that law enforcement personnel commonly encounter will be covered
- Types of Negotiating Incidents, Priorities within Negotiations, Methods of Communication Used, and Constructs of a Negotiating Incident
- Active Listening Strategies & 14 Communication Techniques
- Rule of Reciprocity, Perceptual Contrast Principle, Foot in the Door Technique, Door in the Face Technique, Pluralistic Ignorance, Uncertainty Principle, Werther Effect, Scarcity Principle, Stockholm Syndrome and London Syndrome
- Training tools are not to replace the specific department 's/agency safety techniques and tactical training but to be a supplemental aid in dealing with this specialized population. It is these instruments that can be used in managing and confronting this specialized population at the public safety personnel 's discretion